

REPAY Partner Program

Elevate your clients' payment experience and accelerate your growth

Our Partner First Philosophy

You have clients and they have integrated payment needs.

Let us be your go-to payments industry experts!

Even when you are not available, our 24/7 merchant support is.

"The REPAY solutions give both AutoAction and our dealers a competitive edge. We're able to improve our customer support capabilities and dealer satisfaction by making their customers happier with more payment options and the dealers' jobs easier with simplified, secure, and automated collections."

- Ramzi Sabra, CEO & President, AutoAction



Partners for Success



Recurring revenue opportunities



Co-branded marketing drives demand



24/7/365 Support



Ease of Integration

Partner Types:

- Integrated
- Referral
- Association/Strategic

**Our partner philosophy is simple:
we want to be an extension of your team!**

- ✓ Integrate:** If you need to integrate with REPAY, it can be done in as little as 90 days
- ✓ Acquire:** Dedicated partner reps help accelerate sales
- ✓ Retain:** We help make your solutions stickier and increase client loyalty
- ✓ Monetize:** Opportunities for recurring revenue growth depending on your partnership type

About REPAY

- In business for over a decade, publicly listed in July 2019 (NASDAQ: RPAY)
- 17,000+ clients throughout the United States and Canada
- Integrated with leading software platforms to increase workflow efficiencies
- Passionate about fanatical customer service

Integrated Payments for the Solutions Your Clients Use:

- ARM/Collections
- Credit Union
- Dealer Management
- Education
- ERP/eCommerce
- Healthcare
- Hospitality Management
- Loan Management
- Mortgage Servicing



Partner With Us
www.repay.com/partners

The REPAY Difference



Reliability



Expertise



Innovation



Service

Accelerate the AP and AR Payment Flow with Integrated Payments

REPAY was founded to help clients accept payments. As we've grown and adapted to the payment challenges faced by the industry, REPAY identified a need to also simplify vendor payments to help clients make payments.*

AR PAYMENTS

REPAY supports multiple payment methods, including ACH, credit and debit cards, through our convenient and secure online portal. Access comprehensive and integrated reporting tools to track and manage each payment and simplify the reconciliation process.



AP PAYMENTS

Vendor Payments Automation eliminates time-consuming manual processes and digitizes the AP experience to ensure on-time and accurate payments. Cost-effective virtual card payments earn you valuable rebates that can offset and exceed operating expenses.

Empower Clients to Accept and Receive Payments All Day, Every Day

Whether your clients need to make payments or collect them, REPAY's **payment technology can simplify and optimize their payment flow.**



**Features and functionality vary by integration*

Accept

- Digital payment capabilities including card and ACH/EFT
- Increase cash flow with online payment portal capabilities
- Take advantage of Level 3 rates for B2B transactions

Receive

- Maximize monthly rebates from virtual card spend
- Reconcile payables immediately after approval
- Easily manage payments from multiple bank accounts

Streamline

- Increase client satisfaction with omni-channel payments
- Minimize double-entry with seamless integrations
- Comprehensive and integrated reporting tools

Integrate with REPAY

If you are a solution provider, we equip you with a robust feature set to serve clients of all sizes. Getting started with our integration is effortless. We provide the tools you need including developer APIs and documentation. Contact our team to explore integrating today.



REPAY focuses on listening to our partners to increase top-line margins and profits. Our team is here to transparently educate you and your clients on the payment industry so that you can feel secure knowing that you are making the best choice with a business partner you can trust.

Partner With Us!

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REPAY[®]

Realtime Electronic Payments